BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 662.913.713.181 | 508.129.453.733 |
| I | Cash \& Cash equivalents | 110 |  | 4.707.351.600 | 22.648.816.119 |
|  | Cash | 111 | V. 01 | 4.707 .351 .600 | 22.648 .816 .119 |
| 2 | Cash equivalents | 112 |  | - | - |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| ------1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 168.574.738.209 | 210.056.787.867 |
| ------1 | Trade accounts receivables | 131 |  | 152.028.692.322 | 208.258.195.119 |
| 2 | Prepayment to suppliers | 132 |  | 16.520.951.245 | 1.792 .280 .172 |
| 3 | Short-term intercompany receivables | 133 |  | -------------- | --------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V.-73 | 25.094.642 | 6.312.--776 |
| 6 |  | 139 |  | --------- | --------- |
| IV | Inventories | 140 |  | 480.585.509.867 | 269.899.809.272 |
| 1 | Inventories | 141 | V. 04 | 480.585 .509 .867 | 269.899.809.272 |
| 2 | Provision for devaluation of inventories | 149 |  | --------------1- |  |
| V | Other short-term assets | 150 |  | 9.046.113.505 | 5.524.040.475 |
| 1 | Short-term prepaid expenses | 151 |  | 96.241 .589 | 48.631 .792 |
| 2 | VAT deductible | 152 |  | 8.142.156.945 | 3.627 .517 .950 |
| - | Tax and accounts receivable from State budget | 154 | V. 05 | 672.620 .931 | 1.759 .266 .733 |
| 4 | Other short-term assets | 158 |  | 135.094.040 | 88.624 .000 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 51.317 .050 .136 | 69.137.990.271 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 31.177.118.927 | 49.010 .780 .407 |
| 1 | Tangible fixed assets | 221 | V. 08 | 24.015.073.322 | 41.705 .694 .002 |
|  | - Historical cost | 222 |  | 435.851.312.713 | 434.200 .779 .225 |
|  | - Accumulated depreciation | 223 |  | (411.836.239.391) | (392.495.085.223) |
| 2 | Finance leases fixed assets | 224 | V. 09 | ---------------1 | ----------------1-2- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 6.966.315.161 | 7.305.086.405 |
|  | - Historical cost | 228 |  | 17.016.529.799 | 16.806.179.799 |
|  | - Accumulated depreciation | 229 |  | (10.050.214.638) | (9.501.093.394) |



| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 78.622.980.000 | 43.622 .998 .069 |
| 8 | Financial reserve fund | 418 |  | - | 27.557.178.270 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 101.761.988.724 | 75.938.383.016 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 714.230.763.317 | 577.267.444.004 |

INCOME STATEMENT
Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 343.840.486.772 | 372.013.651.047 | 1.053.371.873.607 | 1.147.298.339.921 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services (10=01-02) | 10 |  | 343.840.486.772 | 372.013.651.047 | 1.053.371.873.607 | 1.147.298.339.921 |
| 4. Cost of sales | 11 | VI. 27 | 299.984.764.430 | 336.053.643.664 | 928.336.888.748 | 1.040.610.989.494 |
| 5. Gross profit (20=10-11) | 20 |  | 43.855.722.342 | 35.960.007.383 | 125.034.984.859 | 106.687.350.427 |
| 6. Financial income | 21 | VI. 26 | 145.355.936 | 36.556.792 | 389.462.608 | 331.561.602 |
| 7. Financial expenses | 22 | VI. 28 | 6.677.146.627 | 3.452.493.048 | 16.786.076.704 | 12.952.772.726 |
| - In which: Interest expense | 23 |  | 4.742.342.956 | 2.243.932.199 | 13.084.740.750 | 9.195.664.413 |
| 8. Selling expenses | 24 |  | 9.483.441.586 | 7.439.457.878 | 19.730.292.041 | 18.702.574.635 |
| 9. General \& administrative expenses | 25 |  | 4.896.202.737 | 4.996.537.730 | 17.944.759.032 | 15.283.019.708 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 22.944.287.328 | 20.108.075.519 | 70.963.319.690 | 60.080.544.960 |
| 11. Other income | 31 |  | 436.542.531 | 556.152.240 | 522.370.901 | 764.316 .771 |
| 12. Other expenses | 32 |  | 4.545.455 | 128.000.000 | 142.450.511 | 184.068.120 |
| 13. Other profit (40=31-32) | 40 |  | 431.997.076 | 428.152.240 | 379.920.390 | 580.248.651 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 23.376.284.404 | 20.536.227.759 | 71.343.240.080 | 60.660.793.611 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 3.497.855.378 | 1.848.639.255 | 10.707.126.711 | 4.932.626.933 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 19.878.429.026 | 18.687.588.504 | 60.636.113.369 | 55.728.166.678 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 19.878.429.026 | 18.687.588.504 | 60.636.113.369 | 55.728.166.678 |
| 19. EPS (VND/share) | 70 |  | 1.510 | 1.426 | 4.620 | 4.253 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)


